

**Redacted in Support of Litigation Settlement**  
(Redacted Testimony Indicated in Gray Highlighting)

THE STATE OF NEW HAMPSHIRE  
BEFORE THE  
NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION  
Docket No. DE 14-238  
Determination Regarding PSNH's Generation Assets

**REBUTTAL TESTIMONY OF SENATORS JEB BRADLEY AND DAN FELTES**

1 **Q. Please state your name, title and mailing address.**

2 A. My name is Jeb Bradley, Senator for NH Senate District 3. My mailing address is State  
3 House, Room 302, 107 North Main Street, Concord, NH 03301.

4 A. My name is Dan Feltes, Senator for NH Senate District 15. My mailing address is  
5 Legislative Office Building, Room 5, 33 North State Street, Concord, NH 03301.  
6

7 **Q. What is the purpose of your rebuttal testimony?**

8 A. The purpose of our rebuttal testimony is to respond to some of the flawed analyses and  
9 recommendations of Michael Cannata, Mark Berkman and Richard Chagnon in their  
10 testimony of September 18, 2015. We would also like to reinforce our strong support for  
11 the Settlement Agreement as well as expeditious action. The longer the delay, the more  
12 PSNH shareholders benefit, all at the expense of ratepayers. That's especially unfair to  
13 residential ratepayers, many of whom are struggling to get by on fixed incomes.  
14

15 **Q. What is your general opinion of and response to Mr. Cannata's testimony?**

1 A. In many ways, Mr. Cannata's testimony reflects an ideological opposition to divestiture,  
2 as well as a misunderstanding the competitive market. If you take Mr. Cannata's flawed  
3 opinions to their logical ends, divestiture would likely never happen.  
4

5 Q. Can you be more specific in your criticism of Mr. Cannata's testimony?

6 A. Yes. We'll highlight a few points.

7 First, Mr. Cannata fails to even consider the fixed costs of PSNH's generation, which  
8 averages approximately \$200 million per year. See Exhibit EHC-R-1 to Eric Chung's  
9 rebuttal testimony. Any divestiture analysis that fails to account for the impact of  
10 unloading generation assets, and the fixed costs associated with them, is fundamentally  
11 flawed. The fixed costs impact is particularly harmful to ratepayers who are unaware or  
12 unable to migrate away from PSNH's default energy service; in this case,  
13 disproportionately residential ratepayers. Under this flawed analysis (or lack thereof),  
14 when would we ever approve the divestiture of any generation assets? Maybe never.  
15 Second, Mr. Cannata claims that customers would be obligated to pay the full costs of  
16 energy. See Michael D. Cannata testimony, p. 11, ll. 10-12. This analysis assumes retail  
17 customers of PSNH will automatically absorb any and all price spikes in the spot market  
18 for wholesale energy after divestiture. That doesn't reflect the competitive market  
19 reality. Retail prices do not directly correlate to wholesale prices in the spot market.  
20 Under this flawed analysis, and since there will always be some degree of price spikes in  
21 the spot market for wholesale energy, when would we ever approve the divestiture of any  
22 generation assets? Likely never.

1 "Likely never" on divestiture is not the policy of the New Hampshire Legislature. To the  
2 contrary, the plain language of SB 221, which passed the Senate on a voice vote and the  
3 House by a vote of 308 to 43, provides a clear framework for Commission approval of  
4 divestiture, and, in RSA 369-B:3-a specifically, requires expeditious action. Moreover,  
5 to the extent Mr. Cannata may be expressing some concern about the treatment of  
6 residential customers in the competitive market, it is worth noting that in 2015 the New  
7 Hampshire Legislature also passed SB 170, significantly revising RSA 374-F:7, III to  
8 provide Commission jurisdiction over, among other things, unfair or deceptive acts or  
9 practices affecting residential customers in the competitive market. Residential  
10 customers in the competitive market now have access to justice and consumer protection  
11 at the Commission.

12 In short, the New Hampshire Legislature has taken reasonable steps to ensure the public  
13 interest is protected in this transition to a more fully competitive energy market in New  
14 Hampshire.

15  
16 Q. What are your general opinion of and response to Mr. Berkman's testimony?

17 A. Mr. Berkman is critical of the REMI estimated job creation value of the Settlement  
18 Agreement of 3,239 jobs from 2015-2021, including job creation across all industries. In  
19 the section of his testimony entitled "Evaluation of the REMI Analysis in Response  
20 to Legislative Concerns," Mr. Berkman acknowledges that "I can't comment on  
21 the expectations of the Legislature..." with respect to any analysis required. See  
22 Mark Berkman testimony, p. 9, l. 13.



1 **We can comment.** It is embodied in the plain language of SB 221. Under SB 221,  
2 the Commission shall:

3 ...consider the impacts on the economy in PSNH's service territory, the ability to  
4 attract and retain employment across industries...

5 (Emphasis added). *See* SB 221, p. 3, ll. 21-22; p. 4, ll. 2-3. As a basic principle of  
6 statutory construction, the Commission is bound by the plain language of the words of  
7 the statute. As we stated in our direct testimony (pp. 12-13), we do not believe a REMI  
8 analysis, let alone an elaborate cost-benefit analysis, is required in order for the  
9 Commission to "consider" the criterion in the above sentence. Nevertheless, the REMI  
10 analysis shows the Settlement Agreement is not only predicted to retain employment, but  
11 it is predicted to create 3,239 jobs from 2015-2021, including creating jobs across all  
12 industries. Therefore, Settlement Agreement clearly meets and exceeds the plain  
13 language of the statute. (Emphasis added).

14 Moreover, if you applied the 3,239 new jobs to the number estimated by New Hampshire  
15 Employment Security to be currently unemployed of 22,240 (*See*:  
16 <http://www.nhes.nh.gov/elmi/statistics/documents/laus-current.pdf>), the Settlement  
17 Agreement potentially meets almost 15% of the unemployed jobs need of New  
18 Hampshire, assuming the unemployed jobs need remains static from 2015-2021. There  
19 is nothing more important to our economy and our future than providing jobs to hard-  
20 working Granite Staters, helping them and their families get by -- and that's exactly what  
21 this settlement does.

22 It also worth noting that the Settlement Agreement requires all purchasers to keep the  
23 generation plants in service for a minimum of eighteen months from the date of financial  
24

1 closing and provides for municipal property tax stabilization, all helpful in advancing the  
2 economy in PSNH's service territory as we transition to a more fully competitive market.  
3 The Settlement Agreement also requires all purchasers to comply with the provisions of  
4 the Collective Bargaining Agreement as set forth in Appendix B of the Settlement  
5 Agreement, and assume non-represented Affected Employee protections as required by  
6 RSA 369-B:3-b. *See* Settlement Agreement; p. 17, pp. 26-27. Many of these workers  
7 have supported PSNH generation for a very long time and are highly skilled in the energy  
8 field but may need retraining in order to transition to other employment. These important  
9 provisions reasonably protect the interests of workers and their families, but also help to  
10 meet the statutory criteria above.

11  
12 **Q. What are your general opinion of and response to Mr. Chagnon's testimony?**

13 A. Mr. Chagnon proposes an alternative stranded cost allocation methodologies, or the so-  
14 called "rate design". *See* Richard Chagnon testimony, pp. 9, 11 & 13. The "rate design"  
15 of the Settlement Agreement is the product of untold weeks, days and hours of careful  
16 consideration and negotiation in a comprehensive settlement of all issues with numerous  
17 parties, including being supported by the Office of the Consumer Advocate because  
18 while small customers pay a larger share of the stranded costs that will result from  
19 divestiture, those customers will still realize significant savings through divestiture and  
20 securitization. All of Mr. Chagnon's proposals saddle larger users, disproportionately  
21 commercial and industrial customers, with higher energy costs. Like the Business and  
22 Industry Association (BIA), we find these proposals concerning, and we believe "[i]t is

1 important to recognize that commercial and industrial rate payers drive New Hampshire's  
2 economy." *See* Bradley-Feltes, Rebuttal Ex. A. The disruption of the Settlement  
3 Agreement would send a bad message to the business community and our economy.

4  
5 The Settlement Agreement has received wide-ranging stakeholder support, and we  
6 believe that the broad, diverse assemblage of settling parties should be one of the factors  
7 considered by the Commission in approving the Settlement Agreement, including  
8 determining that the rate design is "fair", as required by SB 221, and as has been agreed  
9 to by the parties. Moreover, as a matter of law, the Legislature has stated that one of this  
10 Commission's duties is to "promote the settlement of outstanding issues involving  
11 stranded costs." (2004 N.H. Laws, 310:1 [HB 1602]). Unravelling the accord on  
12 equitable payment of stranded costs is inconsistent with this statutory duty.

13  
14 **Q. Do you have anything else to add?**

15 A. Yes. Importantly, an expedited proceeding is required by Senate Bill 221 and in current  
16 RSA 369-B:3-a. Why? Delay harms all ratepayers, and the public interest, by decreasing  
17 the likelihood of getting a favorable interest rate in the securitization process and  
18 prolonging PSNH's 9.81% rate of return paid by ratepayers on the company's generation  
19 assets. To stall divestiture **for five years, to unravel the Settlement Agreement, and to**  
20 **likely propel everyone into protracted litigation,** is not only radically unfair to PSNH  
21 ratepayers, it's radically unfair to the entire State of New Hampshire. In order to bring

1 certainty to the market, to our businesses, and to all PSNH distribution ratepayers, now is

2 the time to finally move forward with this comprehensive settlement of all issues.

3  
4 **CONCLUSION**

5 **Q. Does this conclude your rebuttal testimony?**

6 **A. Yes, it does.**





**EXHIBIT A**  
**TO**  
**REBUTTAL TESTIMONY**  
**OF**  
**SENATORS BRADLEY AND FELTES**



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New Hampshire's Statewide Chamber of Commerce

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November 19, 2015

Senator Jeb Bradley  
Senator Dan Feltes  
New Hampshire Senate  
State House  
Concord, NH 03301

Dear Senators Bradley and Feltes:

As you recall, the Business and Industry Association (BIA), New Hampshire's state-wide chamber of commerce, supported SB221, the legislation enabling the PSNH (Eversource) settlement agreement that is currently before the Public Utilities Commission (PUC). Our support specifically relied upon the proposed "rate design" that the settling parties included in the final settlement, and which was understood by the BIA and the legislature as a key component to reduce the impacts of stranded costs on Eversource's commercial and industrial customers. It is important to recognize that commercial and industrial rate payers drive New Hampshire's economy.

We are now concerned that the Non-Advocate Staff at the PUC may be promoting a different "rate design" or rate recovery method that would result in significant cost increases for New Hampshire business customers of Eversource. This is concerning to the BIA, especially because the settlement agreement reflects a careful compromise of a diverse range of interests, including those representing the interests of business customers such as the BIA. We also note that the "rate design" is supported by the Office of the Consumer Advocate because even with small customers paying a larger share of the stranded costs that will result from divestiture, those customers will still realize significant savings through divestiture and securitization.

We urge you to continue to support the "rate design" as proposed in the final settlement agreement, and we thank you for your work on behalf of New Hampshire's businesses.

Best regards,



Jim Roche  
President